

Curriculum Vitae

Nicholas TSOUNIS

Personal Data :

Surname : Tsounis
First name : Nicholas
Father's name : Constantine
Date of birth : 26 - 03 -1966
Place of birth : Ioannina - GREECE
Nationality : Greek
Correspondence Address : Department of International Trade, Technological Institute of
Western Macedonia, P.O. Box 30, 521 00 - Kastoria, Greece.
Tel.: : direct line: + 30 24670 87197, Secretary: + 30 24670 87060-2, 87100
Fax : + 30 24670 87063
Home Tel. : + 30 24670 73061
e-mail : tsounis@kastoria.teikoz.gr

Academic Training:

01/1989 - 11/1992 : Doctorate degree (Ph.D.) in Economics, Department of Economics,
University of Manchester, England.
Area of specialisation: International Trade Theory.
Title of thesis: 'The Effects of European Economic Integration on the
Greek Economy and the Pattern of Greek International Trade'
Supervisor: Professor Ian Steedman
Examiners: Professor Michael Artis
Professor Chris Milner

09/1987 - 11/1988 : Master of Arts degree (M.A.(ECON)) in Economics, Department of
Economics, University of Manchester, England.
Title of thesis: 'Produced Means of Production and the Theory of
International Trade'
Supervisor: Professor Ian Steedman

09/1983 - 07/1987 : First degree in Economics, Department of Economics, Aristotle
University of Thessaloniki, Greece.
Orientation: General Economic Theory and Policy
Average Mark obtained: 9.0/10 (Excellent-equivalent of first class in the UK).

Research interests:

Applied Microeconomics, Applied theory of International Trade, Applied Economics of
Education, National, Regional and Firm Competitiveness, Economics of Tourism

Refereed Articles in Journals and Book Chapters:

- [1] Tsounis,N., (1995), ‘The Factor Content of Greek Trade with the other E.U. Countries’, *Greek Economic Review*, **17**(1):65-85, also in Tsounis, N., (1999), ‘The Factor Content of Greek Trade with the other E.U. Countries: 1976-1987’, Proceedings of the European Trade Study Group (ETSG) International Conference, 24-26/9/1999, Rotterdam, Netherlands.
- [2] Katsoulacos,Y. - Tsounis,N., (1998), ‘Horizontal Actions of Industrial Policy: The Greek Case’, Chapter 6, in Pitelis, H.-Antonakis, N., (eds), (1998), *International Competitiveness and Industrial Strategy*, Athens:Typothito (in Greek); also in Katsoulacos,Y. - Tsounis,N., (1998), ‘Horizontal Actions’, Chapter 4, in Katsoulacos,Y., (eds), (1998), *Micro-Economic Policy*, Athens:Typothito. (in Greek).
- [3] Tsounis,N., (1998), ‘Issues of Protection, Competitiveness, Comparative Advantage and Resource Allocation’, Chapter 1 in Tsounis,N., (eds), (1998), *Accession to the EU, Tariff Protection and Trade: the Case of Bulgaria, Hungary and the Czech Republic*, Athens: Papazisis Publishers, pp. 1-31.
- [4] Tsounis,N., (1998), ‘The Greek Experience of the Change in Tariff Structure due to the Accession to the EEC on Resource Allocation and Comparative Advantage’, Chapter 2 in Tsounis,N., (eds), (1998), *Accession to the EU, Tariff Protection and Trade: the Case of Bulgaria, Hungary and the Czech Republic*, Athens: Papazisis Publishers, pp. 32-58.
- [5] Katsoulacos, Y., - Tsounis, N., (1998), ‘The Effects of Greek Accession to the EEC on Manufacture and Trade’, Chapter 3 in Tsounis,N., (eds), (1998), *Accession to the EU, Tariff Protection and Trade: the Case of Bulgaria, Hungary and the Czech Republic*, Athens: Papazisis Publishers, pp. 59-94.
- [6] Tsounis,N., (1999), ‘The Static Effects of the Single Market Programme on Greek Manufacture’, *Economia Internazionale/International Economy*, **52**(2):245-271.
- [7] Katsoulacos,Y.-Tsounis,N., (1999), ‘Services as Carriers of Technology Flows in the Greek Economy’, *The Cyprus Journal of Science and Technology*, **2**(3):65-87.
- [8] Tsounis, N.- Kiss, J., (1999), ‘Hungary’s Accession to the EU, Competitiveness and Trade’, *Acta Oeconomica*, **50**(3-4):333-350.
- [9] Katsoulacos,Y.-Tsounis,N., (2000), ‘The Effects of European Integration on Greek Manufacture’, in Bitros, G.C. - Korres, P., (2000), (eds), *Economic Integration: Limits and Prospects*, London:MacMillan.
- [10] Katsoulacos,Y.-Tsounis,N., (2000), ‘Knowledge Intensive Business Services and Productivity Growth: The Greek Evidence’, Chapter 11 in Boden, M. - Miles, I., (2000), (eds), *Services and the Knowledge-Based Economy*, London:Continuum.
- [11] Tsounis,N., (2000), ‘Testing the Heckscher-Ohlin Theory in the Trade between Greece and the E.U.’, *International Review of Economics and Business (RISEC)*, **47**(2):295-315.
- [12] Tsounis,N., (2002), ‘The Trade and Welfare Effects of Greek Membership in the EU: a Yardstick for the Associated Countries’, *Acta Oeconomica*, **52**(4):473-496.

- [13] Tsounis,N., (2003), ‘The Validity of Bilateral Heckscher-Ohlin: some further empirical evidence’, *Economia Internazionale/International Economy*, **56**(1):119-136.
- [14] Tsounis, N., (2003), ‘Dynamic Effects of Polish Accession on EU Manufacturing’, *Archives of Economic History*, **15**(2):151-166.
- [15] Tsounis, N., (2004), ‘A Multi-Factor Test of the Heckscher-Ohlin Theory in the Trade between Greece and the EU’, *Archives of Economic History*, **16**(2):45-57, presented also at European Trade Study Group (ETSG) International Conference, 14-16/9/2001, Brussels, Belgium.
- [16] Tsounis, N. – Kalogiratou, S., (2004), ‘Dynamic Effects of the Enlargement on EU Manufacturing’, *Journal of European Economy*, **3**(3).
- [17] Tsounis,N., (2010), ‘Determinants of Regional Competitiveness in Greece’, in Yuriy, S., Trillenber, E., Savelyev, E., (Eds), *World Economy - Problems and Processes*, Berlin:Forschungsinstitut Weltwirtschaft Und Weltpolitik, pp. 1-16, also presented in the 8th International Conference on Econometrics and Statistics, 23-24 May, 2007, Malatya, Turkey.
- [18] Bassiakos, Y., Tsiouri, L., Tsounis, N., (2010), ‘Competitiveness and Regional Development in Greece’, *International Journal of Financial Economics and Econometrics*, **2**(1):81-96, also in, *Proceedings*, International Conference on Applied Economics 2009, Kastoria, 27-30 May, 2009, Greece.
- [19] Kalogiratou, Z., Monovasilis, T., Tsounis, N., (2012), ‘Modeling Regional Employment. An Application in High Technology Sectors in Greece’, *Procedia Economics and Finance*, **1**:213-214.
- [20] Serenis, D., Tsounis, N., (2012), ‘A new approach for measuring volatility of the exchange rate’, *Procedia Economics and Finance*, **1**:374-382.
- [21] Tsounis, N., Polychronopoulos, G., Serenis, D., (2012), ‘Dynamic Effects in Manufacturing of a possible Accession of Ukraine to the EU’, *International Journal of Finance and Policy Analysis*, **4**(2):3-15.
- [22] Kalogiratou, Z., T. Monovasilis, S. Moustakli, N. Tsounis, (2013), ‘Modeling the Mobile Telecommunications Sector in Greece’, *Procedia Economics and Finance*, **5**:385-393.
- [23] Serenis, D., Tsounis, N., (2013), ‘Exchange Rate Volatility and Foreign Trade: The Case for Cyprus and Croatia’, *Procedia Economics and Finance*, **5**:685-693.
- [24] Serenis, D., Tsounis, N., (2014), ‘Exchange Rate Volatility and Aggregate Exports: Evidence from two Small Countries’, *ISRN Economics*, Volume 2014, Article ID 839380, 10 pages.
- [25] Tsounis, N., Polychronopoulos, G., (2014), “Institutional Changes in the Euro-Zone and the Greek Debt Crisis”, *South Eastern Europe Journal of Economics*, **12**(2):145-166. An earlier and incomplete version was presented at the International Conference on “Rebalancing the Global Economy in the Post-Crisis Period”, July 5-6, 2011, Kiev, Ukraine. An extended version is reproduced in Spanish in Chapter 4, “Cambios institucionales en la eurozona y la

crisis de la deuda griega” in Encinas, C., (2015),(eds), *La Crisis del Euro y su Impacto en la Economía y la Sociedad*, Barcelona:Univeridad de Barcelona.

[26] Agiomirgianakis,G., Serenis,D., Tsounis,N., (2014), ‘Exchange Rate Volatility and Tourist Flows into Turkey’, *Journal of Economic Integration (JEI)*, **29**(4):700-725. An earlier draft version was presented at the *EEFS conference*, 12-15/6/2014, Thessaloniki, Greece.

[27] Serenis, D., Tsounis, N., (2014), ‘Does Exchange Rate Variation Effect African Trade Flows?’, *Procedia Economics and Finance*, **14**: 565-574.

[28] Serenis, D., Tsounis, N., (2015), ‘The Effects of Exchange Rate Volatility on Sectoral Exports. Evidence from Sweden, the U.K. and Germany’, *International Journal of Computational Economics and Econometrics*, **5**(1):71-107.

[29] Agiomirgianakis,G., Serenis, D., Tsounis, N., (2015), ‘The Effects of Exchange Rate Volatility on Tourist Flows into Iceland’, *Procedia Economics and Finance*, **24**:25-34.

[30] Agiomirgianakis,G., Serenis,D., Tsounis,N., (2015), ‘The Effects of Exchange Rate Volatility on Tourist Flows: Evidence from the UK and Sweden’, *International Journal of Tourism Policy*, **6**(1):1-16.

[31] Agiomirgianakis,G., Serenis,D., Tsounis,N., (2016), ‘A Distance Learning University and its Economic Impact in a country’s peripheries: the case of the Hellenic Open University’, *Operational Research Int. J.*, DOI 10.1007/s12351-015-0220-y. [Springer-Verlag]

[32] Agiomirgianakis,G., Serenis,D., Tsounis,N., (forthcoming), ‘Fluctuations in Exchange Rate and Aggregate Exports in Ukraine’, *Ekonometria*, accepted.

Books

[1] Tsounis,N., (eds), (1998), *Accession to the EU, Tariff Protection and Trade: the Case of Bulgaria, Hungary and the Czech Republic*, Papazisis Publishers:Athens.

[2] Tsounis, N.-Koukios, E.-Katsoulacos, I., (2003), *The Contribution of Science and Technology in Regional Development*, Athens:Hellenic Letters. (in Greek)

[3] Tsounis,N., (2003), *International Trade Theory*, Athens. (textbook; in Greek)

[4] Tsounis,N. (2008) (eds), *Proceedings of ICOAE2008*, Athens:TEI of Western Macedonia Press.

[5] Tsounis,N., (2009) (eds), *Proceedings of ICOAE2009*, Athens:TEI of Western Macedonia Press.

[6] Tshipouri, L, Tsounis,N., Vlachvei,A., (2010) (eds), *Proceedings of ICOAE2010*, Athens:TEI of Western Macedonia Press.

[7] Tsounis,N., Gaetano, M., Vlachvei,A., Monovasilis, Th., (2011) (eds), *Proceedings of ICOAE2011*, Athens:TEI of Western Macedonia Press.

[8] Tsounis,N., Vlachvei, A., (eds), *Proceedings of ICOAE2012*, Amsterdam:Elsevier.

[9] Tsounis,N., Vlachvei, A., (eds), *Proceedings of ICOAE2013*, Amsterdam:Elsevier.

[10] Tsounis,N., Vlachvei, A., (eds), *Proceedings of ICOAE2014*, Amsterdam:Elsevier.

[11] Tsounis,N., Vlachvei, A., (eds), *Proceedings of ICOAE2015*, Amsterdam:Elsevier.

[12] Polychronopoulos, G. - Tsounis, N., (2014), *Microeconomic Analysis*, Athens. (Text book; in Greek, 432 pages)

- [13] Polychronopoulos, G. - Tsounis, N., (2015), *International Economics – International Trade and International Monetary Relations*, Athens. (Text book; in Greek, 544 pages)
- [14] Karantininis, K., Vlachvei, A, Tsounis, N., Notta, O., (forthcoming in 2016), (eds), *Factors Affecting Firm Competitiveness and Performance in the Modern Business World*, IGI Global (<http://www.igi-global.com/publish/call-for-papers/call-details/1842>)

Conference papers:

- [1] Amanatidou,E.-Katsoulacos,Y.-Tsounis,N., (1997), ‘The Changing Research System of Greece: Issues Concerning the Distribution of Research Tasks in the ‘Periphery’ and the Role of Evaluation (EVA), Technology Assessment (TA) and Technology Foresight (TF)’, proceedings of the *ASTPP workshop* on ‘the use of and interaction between foresight, assessment and evaluation within intermediary organisations’, 26-28/5/1997, Bordeaux, France.
- [2] Katsoulacos, Y. - Tsounis, N., (1998), 'Case Studies on Sectoral Research Institutes as Providers of T-KIBS in Greek Manufacture', Proceedings of the European Conference ‘The Effects of Services on Innovation’, 3-5/6/1998, Utrecht, Netherlands.
- [3] Tsounis, N., (2001), ‘The Greek Experience from the EC Membership’, Proceedings of sixth international conference ‘The Problems of Economic Integration of Ukraine into the European Union: European: Comparative Studies’ (in Ukrainian), organised by the Ministry of Education and Science of Ukraine and the Ternopil Academy of National Economy, 26-28, September, 2001, Yalta-Phoros, Ukraine.
- [4] Tsounis, N., (2001), ‘The Contribution of Science and Technology to Regional Development: the case of Greece’, Proceeding of the international conference on ‘Development Perspectives of the less Developed Regions of Europe’, 24-25/5/2001, Preveza, Greece. (in Greek)
- [5] Tsounis, N., (2005), ‘Competitiveness Changes in EU Manufacturing after the Enlargement’, 13th International Conference on European Studies, 27-30/9/2005, Havana, Cuba.
- [6] Kliouisis, E. – Tsounis, N., (2007), ‘Regional Systems of Innovation and Economic Development in Greece: the Case of the Regions of Central and Western Macedonia’, 4th AFE Conference: 12-14 July 2007, Samos Island Greece.
- [7] Tsounis, N. – Karagoz, M., (2008), ‘Higher Education Institutions and Regional Development: the Case of the Region of Western Macedonia’, 2nd International Conference on Education Economics, 27-30 August, 2008, Athens, Greece, DOI: 10.13140/2.1.2358.2403
- [8] Karagoz M. – Tsounis, N. – Karagöz, K., (2008), ‘Higher Education and Economic Development in the Balkan Countries: A Panel Data Analysis’, Konya, Turkey, 24-26/10/2008, DOI: 10.13140/2.1.4729.3129
- [9] Serenis, D., Tsounis, N., Serenis, P., (2011), ‘Exchange rate volatility, and sectoral exports is there a relationship ? New evidence from the E.U.’, *Proceedings ICOAE2011*, Perugia 25-27 August, 2011.

[10] Agiomirgianakis,G.-Serenis,D.-Tsounis,N., (2014), ‘The Impact of the Hellenic Open University on Regional Development’, *EAIR 36TH ANNUAL FORUM ON “Higher Education Diversity And Excellence For Society”*, Essen, 27-30/8/2014.

[11] Agiomirgianakis,G.-Serenis,D.-Tsounis,N., (2015), ‘Determinants of Tourist Flows in Singapore using Panel Data Analysis’, *ICOT2015*, 26-28 June 2015, London.

Other Authoring Activity:

[1] Tsounis,N.K., (1988), *Produced Means of Production and the Theory of International Trade*, Unpublished M.A.(Econ) Thesis submitted for the Master of Arts in Economics Degree to the University of Manchester.

[2] Tsounis,N.K., (1992), *The Effects of European Economic Integration on the Greek Economy and the Pattern of Greek International Trade*, Unpublished Ph.D. Thesis submitted for the Doctor of Philosophy in Economics Degree to the University of Manchester.

[3] Tsounis,N.K., (1994), *Country Report for Bulgaria: 1993*, The Hellenic News Agency, Athens.

[4] Tsounis,N.K., (1994), *Country Report for Romania: 1993*, The Hellenic News Agency, Athens.

[5] Tsounis,N.K., (1995), *Lecture Notes in International Trade Theory*, National School of Public Administration, Commercial Attachés’ Group.

[6] Katsoulacos,Y,-Tsounis,N.-Kanela,K.-Tsonopoulos,P., (1996), *The Role of Science and Technology for Regional Development: The Applied Side - The Case of Greece*, C.E.R.E.S., IPTS Report to the Commission, DGXII and DGXVI.

Citations :

[1] Ciriaci, D., Montesor, S., & Palma, D. (2015). Do KIBS make manufacturing more innovative? An empirical investigation of four European countries. *Technological Forecasting and Social Change*, 95, 135-151.

[2] HyunSoo, K. (2015). Agricultural exports and economic growth: empirical evidence from the major rice exporting countries. *Agricultural Economics (Zemědělská Ekonomika)*, 61(2), 81-87.

[3] Jiakai Wei. (2015). Exchange rate volatility of regional economic growth and inflation impact on Statistics and Decision, *Statistics and Decision*, 4, 150-154.

[4] Wyszowska-Kuna, J. (2014). Competitiveness in International Trade in Knowledge-Intensive Services–The Case of Poland. *Comparative Economic Research*, 17(2), 79-100.

[5] Lin, C. H., Tsai, F. S., Tarn, D. D., & Hsu, S. C. (2014). Strategic fit among knowledge attributes, knowledge management systems, and service positioning, *Knowledge Management Research & Practice*.

[6] Bahmani-Oskooee M. - Harvey, H.- Hegerty, S.W., (2013), ‘The effects of exchange-rate volatility on commodity trade between the U.S. and Brazil’, *The North American Journal of Economics and Finance*, 25:70-93.

[7] Bitros, G. C. (2013). From riches to rags or what went wrong in Greece. *Journal of Economic and Social Measurement*, 38(1), 5-39.

- [8] George C. Bitros, Anastasios D. Karayiannis, (2013), 'The Case of Contemporary Greece', in *Creative Crisis in Democracy and Economy*, (eds), Berlin-Heidelberg:Springer, pp.197-247.
- [9] Golejewska, A. (2013). Competitiveness, Innovation and Regional Development. *Gospodarka Narodowa*, (7-8), 87-112.
- [10] Elsa de Morais Sarmento, Nikos Theodorakopoulos, Catarina Figueira, Alcina Nunes, (2013), 'Profiling High-Growth Enterprises In Portugal', *ATAS conference on Firm performance and growth: a regional, institutional and policy perspective*, 19 de Abril de 2013, Universidade de Aveiro.
- [11] Evangelista, R. - Lucchese, M. - Meliciani, V., (2013), 'Business services, innovation and sectoral growth', *Structural Change and Economic Dynamics*, **25**:119-132.
- [12] Sarioğlu, S. E. (2013). Reel Döviz Kuru Belirsizliğinin Türkiye'nin İhracatına Etkisi: Farklı Sektörler Üzerine Bir Analiz. *Anadolu University Journal of Social Sciences*, 13(1).
- [13] Xin, Y., Chai, K. H., Ojanen, V., & Brombacher, A., (2013), "The moderating effects of service solution characteristics on competitive advantage", *The Service Industries Journal*, 33(15-16), 1633-1658.
- [14] Abecassis-Moedas, C., Ben Mahmoud-Jouini, S., Dell'Era, C., Manceau, D., & Verganti, R. (2012). Key Resources and Internationalization Modes of Creative Knowledge-Intensive Business Services: The Case of Design Consultancies. *Creativity and Innovation Management*, 21(3), 315-331.
- [15] Golejewska, A. (2012), Competitiveness, innovation and regional development, The case of the Visegrad Group countries. In *conference" Sustaining Regional Futures"*, *Regional Studies Association*, June, Pekin.
- [16] Colombo, G., Dell'Era, C., & Frattini, F. (2011). New product development (NPD) service suppliers in open innovation practices: Processes and organization for knowledge exchange and integration. *International Journal of Innovation Management*, 15(01), 165-204.
- [17] Chekh, M. (2011). Demand Policy Instruments In Ukraine. *Contemporary Problems of Transformation Process*, 110.
- [18] Korres, G., & Polychronopoulos, G. (2009) Reforming The Regional Policy In Europe. *Aschives of Economic History*, 11(1), 73-92.
- [19] Kubota, L. C. (2009). As KIBS e a inovação tecnológica das firmas de serviços. *Economia e Sociedade, Campinas*, 18(2), 349-369.
- [20] Шнирков, О. О. (2009). STRUCTURE-FORMING EFFECTS OF CUSTOMS UNION. *Actual problems of international relations*, 2(84), 283-288.
- [21] Rodriguez, M., & Camacho, J. A. (2008). Are KIBS more than intermediate inputs? An examination into their R&D diffuser role in Europe. *International Journal of Services Technology and Management*, 10(2-4), 254-272.
- [22] Chiaroni, D., Chiesa, V., De Massis, A., & Frattini, F. (2008). The knowledge-bridging role of Technical and Scientific Services in knowledge-intensive industries. *International Journal of Technology Management*, 41(3-4), 249-272.
- [23] Chiesa, V., Frattini, F., & Manzini, R. (2008). Managing and organising technical and scientific service firms: a taxonomy and an empirical study. *International Journal of Services Technology and Management*, 10(2-4), 211-234.
- [24] Munko, M. (2007). Role of the domestic market and export-expansion development in economic growth. *International Economic Policy*, (2), 26-47.
- [25] Kubota, L. C. (2006). A inovação tecnológica das firmas de serviços no Brasil. *Estrutura e dinâmica do setor de serviços no Brasil. Brasília: IPEA*, 35-72.
- [26] Grimshaw, D., & Miozzo, M. (2006). Knowledge intensive business services: understanding organizational forms and the role of country institutions. *Knowledge Intensive Business Services: Organizational Forms and National Institutions*, 1-9.

- [27] di Cagno, D. – Meliciani, V., (2005), ‘Do inter-sectoral flows of services matter for productivity growth? an input/output analysis of OECD countries’, *Economics of Innovation and New Technology*, **14**(3):149–171.
- [28] Constâncio, T., (2005), ‘Efeitos Dinâmicos Da Integração De Portugal Na UE’, *Discussion Paper (March) n° 31*, Centro de Estudos da União Europeia (CEUNEUEOP), Faculdade de Economia da Universidade de Coimbra. (in Portuguese)
- [29] Guerrieri, P. – Maggi B. – Meliciani, V. – Padoan P.C., (2005), ‘Technology Diffusion, Services, and Endogenous Growth in Europe. Is the Lisbon Strategy still alive?’, *Bruges European Economic Research Papers*, College of Europe, also in *DRUID Tenth Conference on ‘Dynamics of Industry and Innovation: Organisations, Networks and Systems’*, Copenhagen, Denmark, June 27-29, 2005, also in *IMF Working Papers*, 2005.
- [30] Miozzo, M., & Grimshaw, D. (2005). Modularity and innovation in knowledge-intensive business services: IT outsourcing in Germany and the UK. *Research Policy*, **34**(9), 1419-1439.
- [31] Quaisser, W., & Wood, S. (2005). EU-member Turkey? Preconditions, consequences and integration alternatives.
- [32] Balaz, V., (2004), ‘Knowledge-intensive Business Services in Transition Economies’, *Service Industries Journal*, **24**:83-100.
- [33] Ballesta, J. A. C., & Rodríguez, M. (2004). España ante la Economía del Conocimiento: el Papel de los Servicios a Empresas Intensivos en Conocimiento. *RAE: Revista Asturiana de Economía*, (31), 177-202.
- [34] Camacho, J.A. – Rodríguez, M., (2004), *Espana ante la Economía del Conocimiento. Especial Referencia al Papel de los Servicios a Empresas Intensivos en Conocimiento*, Departamento de Economía Aplicada, Universidad de Granada. (in spanish)
- [35] Quaisser, W. – Wood, S., (2004), *EU Member Turkey? Preconditions, Consequences and Integration Alternatives*, Forschungsverbund Ost-und Sudosteuropa, Forost:Munchen. (ISBN 3-9809264-9-4).
- [36] Quaisser, W. – Repegather, A., (2004), *EU-Beitrittsreife der Türkei und Konsequenzen einer EU-Mitgliedschaft*, Osteuropa-Institut:Munchen. (in German)
- [37] Kox, H.L.M., (2003), “The Contribution of Business Services to Aggregate Productivity Growth”, *CBP Netherlands’ Bureau of Economic Policy Analysis*.
- [38] Blaikie, H., (2001), ‘Foreign Trade and Exchange Rate Development in the Czech and Slovak Republic since the Split’, *Essays on Global Business Environment*, Charles University, November, 2001.
- [39] Drejer, I., (2001), ‘Business Services - a Driver of Innovation and Technological Development?’, Proceedings of the international conference "The Future of Innovation Studies", *Eindhoven Centre for Innovation Studies*, Eindhoven University of Technology, The Netherlands, 20-23 September, 2001.
- [40] Iyidogan, S., (2001), ‘Services Sector: a New Platform for Growth’, Proceeding of the International Conference in Economics, Middle East Technical University, 10-13 September, 2001, Ankara, Turkey. (in Turkish).
- [41] Lundvall, B.A., (2001), ‘Políticas de Inovacao na Economia do Aprendizado’, *Technical Report No10*, March 2001, Aalborg Univerity, Brasil, also in *Parcerias Estrategicas*, Centro de Estudos Estratégicos do Ministério da Ciência e Tecnologia, pp. 200-218. (ISSN 1413-9375). (in Portuguese)
- [42] Vannoni, D., (2001), ‘Corporate Restructuring and the Single European Market’, *International Economy*, **54**(1):89-111.
- [43] Katselli, I. – Tsakanakas, A., (2000), “Innovations Networks: Policy Initiatives in Greece”, *OECD FG Innovatives Firms and Networks*.

- [44] Vavrejnova, M., (2000), 'Harmonizace Obchodni Politiky CR s Obchodni Politikou zemi EU' (Harmonisation of the Czech Republic Trade Policy with the EU Trade policy), *Politická Ekonomie (Political Economy)*, **48**(6):781-789.
- [45] den Hertog, P.– Bilderbeek, R., (1999), 'Conceptualising Service Innovation and Service Innovation Patterns', *Thematic Essay*, Groningen Growth and Development Centre Faculty of Economics, University of Groningen, The Netherlands.
- [46] Gambardella, A., (1999), 'Productivity, performance and innovation', Proceedings of the international conference "Innovation, R & D and Productivity", *TSER Conference*, Brussels (ULB) March 26-27th, 1999.
- [47] Hauknes, J., (1999), 'Knowledge Intensive Services – What is their Role?', *OECD Business and Industry Policy Forum* on 'Realising the Potential of the Service Economy: Facilitating Growth, Innovation and Competition', Paris, 28 September 1999.
- [48] Lundvall, B.A. – Borrás, S., (1999), *The Globalising Learning Economy: Implications for Innovation Policy*, Office for the Official Publications of the European Communities:Luxembourg.
- [49] McKenzie, M. D. (1999). The impact of exchange rate volatility on international trade flows. *Journal of economic Surveys*, *13*(1), 71-106.
- [50] Tomlinson, M., (1999), "Services and Economic Development: a Network Approach", *Workshop on "Innovation in Services"*, Massachusetts Institute of Technology, October 27-29, 1999.
- [51] Vavrejnova, M., (1999), 'The Effects of Tariff Structure Changes on Comparative Advantage after the Accession of the Czech Republic to the EU', *Prague Economic Papers*, **2/99**.
- [52] Sarris, A., (1998), 'International Trade and Employment in Greece in the Course of European Integration', in Dabir-Alai, P. – Odekon, M., (eds), *Economic Linearization and Labour Markets*, Greenwood Publishing Group.
- [53] den Hertog, P.– Limpens, I.– Chebab, N.–van Hoorn, T.–Nomen, M.–Smits, R., (1998), *Internationalisering Sectorraden: Mogelijkheden van verkenningen en potentiële internationale partners*, Commissie van Overleg Sectorraden (The Consultative Committee of Sector Councils for Research and Development (COS)):Amsterdam. (in Dutch)
- [54] Windrum, P. - Flanagan, K. – Tomlinson, M., *et. al.*, (1998), *Innovation in UK Services: Recent Trends and Patterns*, PREST, University of Manchester:Manchester.
- [55] Windrum, P. – Tomlinson, M., (1998), 'The Impact of KIBS on International Competitiveness: a UK-Netherlands Comparison', *PREST Discussion Paper*, University of Manchester:Manchester.
- [56] Vavrejnova, M., (1998), 'The Effects of Tariff Structure Changes on Comparative Advantage after the Accession of the Czech Republic to the EU', *Discussion Paper Series*, **10-5/98**, The Economics Institute of the Academy of Sciences of the Czech Republic.
- [57] Hales, M., (1997), *Producer Services and Manufacturing Production*, Report for OECD Science, Technology and Industry Group, University of Brighton:Brighton.
- [58] Tomlinson, M., (1997), 'The Contribution of Services to Manufacturing Industry: Beyond the Deindustrialisation Debate', *CRIC Discussion Paper 5*, University of Manchester:Manchester.

Other International Distinctions :

- Co-Chair and co-founder (with Prof. Aspasia Vlahvei) of the ICOAE conferences (*International Conference On Applied Economics*: <http://i-coae.com>). The conference was founded in 2008 and it is organised annually with the co-operation of a local University.
ICOAE2008, 15-17 May 2008, Kastoria, Greece
ICOAE2009, 27-30 May 2009, Kastoria, Greece
ICOAE2010, 26-28 August 2010, Athens, Greece; co-organiser University of Athens
ICOAE2011, 25-27 August 2011, Perugia, Italy; co-organiser University of Perugia
ICOAE2012, 28-30 June 2012, Uppsala, Sweden; co-organiser Swedish University of Agricultural Sciences
ICOAE2013, 27-29 June 2013, Istanbul, Turkey; co-organiser Bahçeşehir University
ICOAE2014, 3-5 July 2014, Chania, Greece; co-organiser Mediterranean Agronomic Institute of Chania (MAICh)
ICOAE2015, 2-4 July 2015, Kazan, Russia; co-organiser Kazan Federal University
ICOAE2016, 7-9 July 2016, Nicosia, Cyprus; co-organiser Nicosia University.
- Associate Editor, *International Journal of Computational Economics and Econometrics (IJCEE)* since 8/2013 (<http://www.inderscience.com/jhome.php?jcode=ijsce#edboard>), Member of the Editorial Board: 11/2008 – 8/2013.
- Member of the Editorial Board, *Open Journal of Applied Sciences (OJAppS)*.
- Member of the Editorial Board, *Journal of European Economy (JEE)*.
- Guest Editor (with Aspasia Vlahvei), *International Journal of Trade Law and Policy*, 2009.
- Guest Editor (with Aspasia Vlahvei, E. Siskos, Th. Monovasilis), *International Journal of Financial Economics and Econometrics*, 2009.
- Guest Editor (with Aspasia Vlahvei), *International Journal of Computational Economics and Econometrics*, 2013.
- Referee for the *Review of International Economics*.
- Referee for the *International Journal of Tourism Policy*.
- Referee for the *Bulletin of Political Economy*.
- Referee for the *Review of Economic Sciences*.
- Referee for the *South Eastern Europe Journal of Economics (SEEJE)*
- Member of the Academy of Economic Sciences of Ukraine (since 13 May, 2011).
- Peer Reviewer for European Union Research Projects, Sixth Framework Programme, NEST, Instruments ADVENTURE και INSIGHT.
- Evaluator for the INTAS research programmes.
- Evaluator for the FP7 of the EU.
- Evaluator of research projects of the National Academy of Sciences of the Czech Republic.
- Evaluator of research projects of the National Academy of Sciences of Slovakia.
- International evaluation expert for the Ministry of Education and Science of the Russian Federation.
- Evaluator of basic research projects for the Ministry of Science and Technological Development of the Republic of Serbia.
- Evaluator of research projects for the Research Promotion Foundation of the Republic of Cyprus.
- Visiting Professor at the Department of International Finance, Taras Sevshenko University, Kiev, Ukraine, 11/2002 and Ternopil National Economic University, Ternopil, Ukraine, 2005-06. (TEMPUS programmes)
- Member of the scientific committee of the international conference ‘Quantitative Methods in Industry and commerce’, Athens 26-27 May, 2003.
- Member of the organizing committee of the 'International Conference of Computational Methods in Sciences and Engineering 2003-ICCMSE2003', Kastoria 12-16 September, 2003.

- Member of the scientific committee of the International Conference of Economics and Finance, Fatih University, Istanbul, 20-21 May 2011.
- Invited speaker, 5th Istanbul Conference of Economics and Finance (ICEF-2015), 22-23 October 2015, OBB Plaza, Levent, Istanbul, Turkey

Participation in Research Projects :

- [1] PHARE ACE 95, 'The Political Economy of EU Enlargement', scientific co-ordinator: Dr. Kirsty Hughes, UK. (1996-1997)
- [2] PHARE ACE 96, 'The Effects of Tariff Structure Changes on Comparative Advantage and Resource Allocation in CEECs due to their Accession to the EU', contract no P96-6170-R. **Scientific Co-ordinator of the programme.** (1997-1998)
- [3] TSER (fourth framework), 'Services in Innovation – Innovation in Services', contract no ERB-SOE1-CT-96-1015, scientific co-ordinator: Johan Haukness, STEP, Norway. (1997-1999)
- [4] TSER (fourth framework), 'Advanced Science and Technology Policy Planning', contract no SOE1-CT-96-1013, scientific co-ordinator: Stefan Kuhlmann, ISI FhG, Germany. (1997-1998)
- [5] General Secretariat of Research and Technology (GSRT) & Greek Ministry of Development, 'The Contribution of Research, Technology and Innovation on Regional Development – PERITECHNO', EU, scientific co-ordinator: Emmanuel Koukios, National Technical University of Athens. (2001-2004)
- [6] EU & Ministry of National Education and Religions of Greece, (Third National-Community Framework Support Programme), 'Arhemedes' Programme, 'Regional Competitiveness, Innovation and Regional Policy', **Scientific Co-ordinator of the programme.** (2004-2008)
- [7] Operational Program "Education and Lifelong Learning" co-financed by the European Union (European Social Fund – ESF) and Greek national funds, National Strategic Reference Framework (NSRF) project title 'Numerical Integration of Differential Equations-NIDE', scientific co-ordinator: Z. Kalogiratou, Technological Institute of Western Macedonia. (2011-2015)
- [8] Operational Program "Education and Lifelong Learning" co-financed by the European Union (European Social Fund – ESF) and Greek national funds, National Strategic Reference Framework (NSRF) project title "Impact of the Hellenic Open University on the Greek economy, the individual and social cost of studies and the return on investment from the studies in HOU and in selected Greek universities for their graduates" scientific co-ordinator: G. Agiomirgianakis, Hellenic Open University. (2013-2015)

Scientific co-ordinator in other EU-financed Projects:

- [1] Operational Program "Education and Lifelong Learning" co-financed by the European Union (European Social Fund – ESF and EFRD) and Greek national funds, Project Title: "Syllabus Restructuring in the Departments of the Technological Institute of Western Macedonia" (2002-2008)
- [2] Interreg IIIA Greece-Albania Programme financed by the EU, Project title "Development of an Asynchronous Tele-Education System. Installation and operation of a Pilot Distance Learning Programme" (2006-2008)

[3] Operational Program “Education and Lifelong Learning” co-financed by the EU (European Social Fund – ESF) and Greek national funds, Project Title: “Implementation of the Quality Assurance System of the Technological Institute of Western Macedonia” (2009-2015)

Participation in various projects of the Erasmus (with partners from the Czech Republic, Turkey, Finland), Tempus (with partners from Ukraine, Spain, the UK, Germany) and Interreg (with partners from Italy and Albania) programmes.

Coordinator for submission of proposals for finance from the EU:

Coordinator for submission of proposals for finance from the EU under the Erasmus+ programme:

➤ Title: “EU-UA Multidisciplinary/Interdisciplinary Master Programs for Sustainable Development”, List of participants in the proposal: **EU** – [Technological Institute of Western Macedonia (GR), University of Koblenz-Landau (DE), University of Parma (IT), University of Nicosia (CY), Warsaw University (PL)], **UA** – [Odessa State Ecological University, Zhytomyr State Technological University, National State TAX Service University of Ukraine, Ternopil National Economic University, Dnipropetrovs’k National University, Kyiv International University, Central East European Institute of Sustainable Development (NGO)]

➤ Title: “Distance Learning in Business Administration and Entrepreneurship for Small and Medium-sized Enterprises (DiLeBASE)”, List of participants in the proposal: **EU** – [Technological Institute of Western Macedonia (GR), Hellenic Open University (GR), University of Nicosia (CY)], **UA** – [KROK University-Kyiv, Ternopil National Economic University, Kyiv International University]

➤ Coordinator for submission of proposal for finance from the EU-Russia under the ERA.Net RUS, Pilot Joint Call for Collaborative S&T Projects:

Title: “The Social Cost of being Excellent (SOCBE)”, List of participants in the proposal: Technological Institute of Western Macedonia (GR), South Federal University (RU), Rostov State University (RU), Yildiz Technical University of Istanbul (TR)

➤ Coordinator for submission of proposal for finance from the EU under the IPA Cross Border Programme 2007-2013:

Title “Comparative Advantages and Cross-Border Entrepreneurship (COMBE)”, List of participants in the proposal: Technological Institute of Western Macedonia (GR), University of Ioannina (GR), Universiteti "Eqrem Çabej" of Gjirokastra (AL)

Languages :

- English – Excellent,
- Italian – Good,
- Greek (mother tongue)

Working - Teaching experience :

10/2005 – : Professor of Economics, Department of International Trade, Technological Institute of Western Macedonia, Greece.

04/2001 – 10/2005 : Associate Professor of Economics, Department of International Trade, Kastoria Campus, Technological Institute of Western Macedonia, Greece.

09/1997 – 04/2001: Assistant Professor of Economics, Department of International Trade, Kastoria Campus, Technological Institute of Western Macedonia, Greece.
Head of the Department: 09/1998-02/2000.
Dean of Campus since 02/2000.

(Administrative positions: Head of the Department of International Trade 1998-2001,
Dean of the Kastoria Campus: 2001-2006
Member of the Research Committee of the Institute: 01/2005 – 01/2011.
Executive Vice-Chancellor of academic affairs: 2008-2012
Chair of the Quality Assurance Unit of the Institute: 2008-2012
Deputy Chairman of the Administration Board: 2013-2016).

06/1996 - 08/1997 : Research Fellow, Centre for Economic Research and Environmental Strategy (CERES), Athens. Co-ordinator of the PHARE-ACE project under the title '*The Effects of Tariff Structure Changes on Comparative Advantage and Resource Allocation in Central and Eastern European Countries due to their Accession to the EU*'. The project was financed by the European Commission.

09/1994 - 08/1997 : Temporary Lecturer, Department of Economics, Hellenic Air-Force Academy.

05/1994 - 09/1997 : Member of teaching staff, National School of Public Administration, Commercial Attaches' course.

01/1994 - 06/1996 : Business Analyst (01/1994-01/1995), Telemedia S.A. :
Project manager for the installation and running of a national lottery system in Ukraine.
Financial Manager (01/1995-06/1996), Telemedia S.A..

09/1993 - 01/1994 : Economic Analyst, responsible for the country reports of Romania and Bulgaria at the Hellenic News Agency.

01/1993 - 01/1994 : Military service.

09/1990 - 06/1991 : Part-time teaching assistant to undergraduate students, Department of Economics,
09/1987 - 06/1988 University of Manchester.

Scholarships - Grants :

09/1991 - 09/1992 : N.A.T.O. award for the doctorate studies at the University of Manchester.

09/1989 - 09/1991 : Competitive Research Award, Economic and Social Research Council, U.K.

09/1983 - 07/1986 : Annual scholarships from the State Foundation of National Scholarships in Greece (IKY).

Other Activities:

Member of the International Economics Study Group.

Member of the European Trade Study Group.

Member of the Economic Chamber of Greece.

Member of the advisory committee to the Ministry of Education and Religious Affairs for the professional rights of the Departments related to the Faculty of Economics and Business, 2002.

Academic advisor to the Hellenic National Academic Recognition Information Centre (NARIC) since 01/2008.